



MONTANA STATE UNIVERSITY LIBRARY

DISCARDED

MAY 26 969

IIBO RY CONTA NA

Montana State Library 3 0864 1004 6862 1

DISCARDED

BIENNIAL REPORT MAY 26 1969

HNIVEDO TY OF MONTAGE

OF THE

MONTANA LIQUOR

CONTROL BOARD

 $F \cap R$

1939-1940

(*196---10M---10-43

66 marin

LIBRARY

OF

MONTANA STATE UNIVERSITY

25. 12-an
23. 25
cop. 3

* * * * *

BIENNIAL STATEMENT of operations of the

MONTANA LIQUOR CONTROL BOARD for the period beginning

JANUARY 1, 1939 and ending DECEMBER 31, 1940

* * * *



L. M. A. Wass, Administrator

John E. Erickson, Assit. Administrator

J. R. Miller, Chief Accountant

LIQUOR CONTROL BOARD MEMBERS

J. A. Putnam. Chairman B. F. Moulton Howell Harris

Helena, Montana - December 31, 1940

To His Excellency, Sam C. Ford, Governor of the State of Montana The Honorable Sam W. Mitchell, Secretary of State The Honorable John W. Bonner, Attorney General The Honorable W. A. Brown, State Examiner, and The Honorable, The Twenty-seventh Legislative Assembly of the State of Montana

In pursuance of the laws of the State of Montana, The Montana Liquor Control Board has the honor to submit its biennial report, for the period

> beginning January 1, 1939

and ending December 31, 1940

This report reflects the results of operations for that period.

Respectfully submitted,

ATTEST:

State Liquor Administrator and Ex-Officio Secretary of the Montana Liquor Control Board

utnam, Chairman

Howell Harris, Member of the Board



INDEX

Schedule 1 - Recapitulation of 1939 and 1940 revenue. Schedule 2 - Comparative profit and loss statement, 1939 and 1940. Schedule 3 - Comparative balance sheet - 1939 and 1940. Schedule 3-A - Petty cash funds in Office and State Stores. - Recapitulation of all revenue since the incep-Schedule 4 tion of the Montana Liquor Control Board. - Application of funds statement. Schedule 5 - Recapitulation of net revenue for years, Schedule 6 1937 - 1938 - 1939 - 1940. - Comparative statement of revenue for years, Schedule 7 1937 - 1938 - 1939 - 1940. - Comparative operating statement of the Beer Schedule 8 Department - 1939 and 1940. - Operating statement - Liquor License Depart-Schedule 9 ment, year 1940. Schedule 10 - Stores condensed operating statement, 1939 and 1940. Schedule 11 - Classification of sales by cases for year,

* * *

1940.



RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE and BEER REVENUE

January 1, 1939 through December 31, 1940

			Schedule 1
LIQUOR DEPARTMENT	1939	1940	Total for 1939 & 1940
Sales-Liquor Permit Sales Discount Earned Other Income Excise Tax	\$5,562,034.73 30,169.00 74,158.41 3,761.86 479,001.80	\$5,922,412.77 28,231.00 86,477.30 5,636.79 519,987.66	\$11,484,447.50 58,400.00 160,635.71 9,398.65 998,989.46
Total Gross Revenue - Liquor Dep [†] t.	6,149,125.80	6,562,745.52	12,711,871.32
LIQUOR LICENSE DEPARTMENT			
Surplus from 1939 Liquor Licenses	299,990.00	660.00 505,150.00	660.00 805,140.00
Total Liquor Licenses Collected	299,990,00	505,810.00	805,800.00
BEER DEPARTMENT			
Surplus from previous year Beer Licenses Beer Tax	4,120.29 287,035.00 243,113.44	3,158.04 447,045.00 249,332.43	7,278.33 734,080.00 492,445.87
Total Gross Receipts - Beer Dep't.	534,268.73	699,535.47	1,233,804.20
TOTAL GROSS RECEIPTS - ALL DEPARTMENTS	5 6,983,384.53	7,768,090.99	14,751,475.52
Less - Cost of Liquor Sold Administrative Expense Operating Expense	3,663,602.06 12,880.48 667,307.02	3,980,081.37 12,814.48 709,416.15	7,643,683.43 25,694.96 1,376,723.17
Less 1941 Liquor and Beer Licenses collected and entered in 1940	2,639,594.97	3,065,778.99	5,705,373.96
NET REVENUE for period	2,639,594.97	2,709,578.99	5,349,173.96
Percentage Administrative Expense to Gross Income	0.2%	0.2%	0.2%
Percentage Operating Expense to Gross Income	9.6%	9.1%	9.3%



COMPARATIVE PROFIT and LOSS STATEMENT

Years, 1939 and 1940

			Schedule 2
	Dec. 31, 1939	Dec. 31, 1940	Total for 1939 & 1940
NET LIQUOR SALES Less: Cost of Liquor Sold	\$5,562,034.73 3,663,602.06	\$5,922,412.77 3,980,081.37	\$11,484,447.50 7,643,683.43
GROSS PROFIT on Sales	1,898,432.67	1,942,331.40	3,840,764.07
SALES-PERMITS	30,169.00	28,231.00	58,400.00
TOTAL GROSS PROFIT	1,928,601.67	1,970,562.40	3,899,164.07
Stores Operating Expenses: Salaries and Wages Rent Light-Water-Fuel Telephone and Telegraph General Supplies and Expense Postage Repairs and Depreciation Breakage and Shortage Freight and Drayage Total Stores Operating Expense Total Stores Operating Profit	342,431.70 35,961.58 6,079.15 944.27 6,307.29 3,665.41 5,115.93 866.16 90,566.10 491,937.59 1,436,664.08	358,618.31 36,335.00 5,616.05 1,088.62 5,782.88 3,153.97 4,783.94 1,050.07 93,882.40 510,311.24 1,460,251.16	701,050.01 72,296.58 11,695.20 2,032.89 12,090.17 6,819.38 9,899.87 1,916.23 184,448.50 1,002,248.83 2,896,915.24
Central Office and Warehouse Expense: Salaries and Wages Light-Water-Fuel Telephone and Telegraph General Expense-Office & Whse. Sup Postage Travel Expense Insurance Repairs and Depreciation Breakage and Shortage Licenses and Taxes Official Bonds	90,403.36 2,544.49 985.39	92,139.18 2,733.67 1,205.65 12,533.11 1,704.63 11,151.05 9,906.09 8,144.71 6.04 6,311.63 1,492.24	182,542.54 5,278.16 2,191.04 25,693.54 2,868.84 20,787.09 20,016.81 16,317.00 16.09 12,261.63 3,016.51
Law Enforcement: Salaries and Expense	6,477.97	3,801.59	10,279.56
Total Central Office & Warehouse Exp.	150,139.22	151,129.59	301,263.81
Net Operating Profit Discount Earned Other Income	1,286,524.86 74,158.41 3,761.86	1,309,121.57 86,477.30 5,636.79	2,595,646.43 160,635.71 9,398.65
Net Profit from Sales Plus Excise Tax	1,364,445.13 479,001.80	1,401,235.66 519,987.66	2,765,680.79 998,989.46
Net Revenue for period	1,843,446.93	1,921,223.32	3,764,670.25



COMPARATIVE BALANCE SHEET

December 31 - 1939 and 1940

				Schedule 3
ASSETS	1939		1940	
Cash-State Treasurer Petty Cash Funds	\$160,088.71 	\$163,438.71	\$ 22,819.67 3,475.00	\$ 26,294.67
Capital: Building Machinery & Appliances Furniture & Fixtures	158,978.00 10,393.42 4,774.60	174,146.02	153,847.84 8,662.82 811.77	163,322.43
Inventory-Merchandise: Stores Warehouse	326,842.71 328,410.43	655,253.14	414,779.30 488,038.78	902,818.08
Prepaid Expenses: Licenses & Taxes General Supplies Sundry Office Supplies Warehouse Supplies Postage Official Bonds Insurance	2,974.98 1,759.14 515.26 255.27 463.31 2,503.02 6,928.08	15,399.06	3,355.02 1,306.67 455.42 197.83 252.37 1,497.29 3,644.60	10,709.20
Loss from Robberies - Sur Due from Vendors Due from Distillers & Oth Railway Claims		78.03 61.54 1,449.02 977.97		254.08 2,910.44 1,568.44
TOTAL ASSETS		1,010,803.49		1,107,877.34
SURPLUS and LIABILITIES Vouchers Payable				
Suspense (Due Vendors)				146.46
Surplus-Dec.31, previous Profit thru December 31	1,155,337.70 1,364,445.13		1,011,495.22 1,401,235.66	
	2,519,782.83		2,412,730.88	
Less Distribution to State Treasurer	1,508,979.34	1,010,803.49	1,305,000.00	1,107,730.88
TOTAL SURPLUS and LIABIL	ITIES	1,010,803.49		1,107,877.34



Petty Cash Funds - in various Stores

For use in payment of small bills, money orders, et cetera, and for change.

Schedule 3-A

Office		\$100.00	Conrad Store, N	0. 33	\$ 50.00
Helena Store, N	lo. 1	50.00	Choteau	34	50.00
Butte	2	100.00	Chester	35	50.00
Missoula	3	100.00	White Sulphur Spg	s. 36	50.00
Great Falls	4	100.00	Hardin	37	50.00
Billings	5	100.00	Harlowton	38	50.00
Libby	6	50.00	Baker	42	50.00
Thompson Falls	7	50.00	Stanford	43	25.00
Livingston	8	50.00	Roundup	44	50.00
Bozeman	9	50.00	Cut Bank	45	50.00
Deer Lodge	11	50.00	Circle	47	50.00
Kalispell	12	50.00	Townsend	49	25.00
Miles City	13	50.00	Sidney	50	50.00
Anaconda	14	50.00	Scobey	51	50.00
Lewistown	15	50.00	Wolf Point	52	50.00
Columbus	16	50.00	Plentywood	53	50.00
Big Timber	17	50.00	Polson	54	50.00
Hamilton	18	50.00	Ennis	60	25.00
Wibaux	19	50.00	Belt	63	50.00
Terry	20	50.00	Whitefish	64	50.00
Glendive	21	50.00	Laurel	65	50.00
Malta	22	50.00	East Helena	83	50.00
Forsyth	23	50.00	Fromberg	91	25.00
Glasgow	24	100.00	Nashua	95	50.00
Philipsburg	25	50.00	Harlem	98	50.00
Havre	26	50.00	Saco	103	50.00
Red Lodge	27	50.00	Butte	116	100.00
Chinook	28	50.00	Great Falls	140	100.00
Shelby	29	50.00	Wheeler	169	50.00
Superior	3 0	50.00	Butte	170	25.00
Fort Benton	31	50.00	Missoula	171	100.00
Dillon	32	50.00			
			Total		\$3.475.00

Note: Petty cash in office checked by State Bank Examiners, at the close of business, December 31, 1940, and found to be in balance. Petty cash in Stores checked by Store Auditors during the past month and all found to be in balance.



Net Profits from Sale of Liquor and Liquor Permits Additional Revenue - including Excise Tax, Liquor Licenses, Beer Licenses and Beer Tax.

Schedule 4

Net Profits from the Sale of Liquor and Liquor Permits

1934	\$ 722,214.57
1935	1,134,386.56
1936	1,552,477.88
1937	1,688,731.78
1938	1,374,790.88
1939	1,363,394.59
1940	1,401,235.66

\$9,237,231.92

Distribution of Liquor Profits - Revenue derived from Excise Tax and Distribution of Profit from Liquor Licenses and Beer Departments.

	Distribution of Profits	Excise Tax	Liquor Licenses	Beer Licenses and Taxes
			-	
1934	\$ 10,000.00	\$	\$	\$
1935	1,000,000.00			
1936	1,400,000.00			
1937	1,405,000.00	375,425.50	245,450.00	524,806.91
1938	1,500,521.70	428,924.30	279,600.00	495,000.00
1939	1,508,979.34	479,001.80	299,990.00	493,000.00
1940	1,305,000.00	519,987.66	465,615.00	660,000.00
	8,129,501.04	1,803,339.26	1,290,655.00	2,172,806.91

Total distribution since inception of the Montana Liquor Control Board

\$13,396,302.21



APPLICATION OF FUNDS STATEMENT

January 1, 1937 to January 1, 1941

Schedule 5

Source of Funds: Net Profits		\$9,237,231.92	
Funds Applied: Fixed Assets \$163,32 Distribution of Profits for entire	2.43		
period <u>8,129,50</u>	1.04	8,292,823.47	
Working Capital - January 1,	1941	944,408.45	
Working Capital - January 1,	1937	794,999.22	
Increase - Working Capital du Years - 1937 - 193		149,409.23	
Explanation	of Increase - Worki	ng Capital	
Inventories 736,26 Due from Vendors 10	1937 Jan. 1,1941 0.13 \$ 26,294.67		Increase \$ 166,551.46
Due from Distillers and Others 2,50 Railway Claims 69 Prepaid Expenses 14,99	5.10 1,568.44	4,284.47	660.53 873.34

146.46

146.46

149,409.23

168,085.33

168,085.33

Current Liabilities:

Suspense due Vendors

Increase in Working Capital



RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE and BEER REVENUE

January 1, 1937 through December 31, 1940

Schedule 6

LIQUOR DEPARTMENT

Sales-Liquor \$23,765,570.60 Cost of Liquor Sold 15,698,601.02

 Gross Profit
 \$8,066,969.58

 Permit Sales
 150,006.00

 Discount Earned
 298,288.79

 Other Income
 29,976.89

\$8,545,241.26
Less Total Expense 2,716,037.81

 Net Profit from Liquor Sales
 \$5,829,203.45

 Excise Tax
 1,803,339.26

Total Revenue from Liquor Department 7,632,542.71

LIQUOR LICENSE DEPARTMENT

 Surplus from 1939
 660.00

 Liquor Licenses
 505,150.00

 Total Receipts
 505,810.00

 Less Total Expense
 24,647.55

 Net Revenue from Liquor Licenses - 1940
 481,162.45

 Plus Revenue from Liquor Licenses - 1937-1938-1939
 825,040.00

1,306,202.45

BEER DEPARTMENT

Net Receipts - Jan.1,1937 thru Feb. 28,1937 by Board

of Equalization 264,079.18

Surplus from previous

 years
 12,680.56

 Beer Licenses
 1,080,710.00

 Beer Taxes
 959,321.03

 Total Receipts
 2,316,790.77

 Less Total Expense
 126,295.08

Amount available for Distribution *Less 1941 Beer and Liquor Licenses

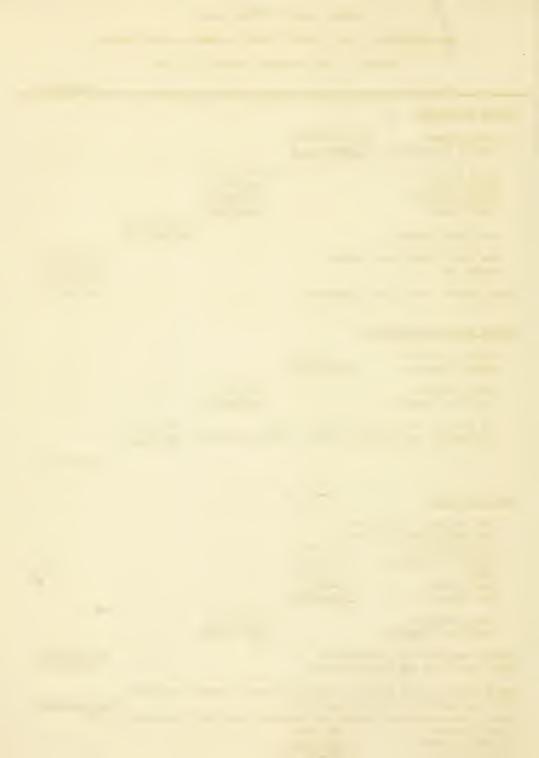
2,190,495.69

GRAND TOTAL: Liquor Revenue - Liquor Licenses - Amount available for distribution from Beer Department

\$10,773,040.85

*1941 License money collected and deposited with State Treasurer in 1940 Beer Licenses 157,700.00

Liquor Licenses 198,500.00 356.200.00



RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE and BEER REVENUE

For Each Year as Listed

				Schedule 7
LIQUOR DEPARTMENT	1937	1938	1939	1940
Sales-Liquor Cost of Liquor Sold	\$6,657,774.48 4,343,377.80	\$5,623,348.62 3,711,539.79	\$5,562,034.73 3,663,602.06	\$5,922,412.77 3,980,081.37
Gross Profit-Liquor Permit Sales Discount Earned Other Income	2,314,396.68 60,320.25 63,365.52 8,434.52	1,911,808.83 31,285.75 74,287.56 12,143.72	1,898,432.67 30,169.00 74,158.41 3,761.86	1,942,331.40 28,231.00 86,477.30 5,636.79
Gross Operating Profit Less Total Expense	2,446,516.97 757,785.19	2,029,525.86 654,734.98	2,006,521.94 642,076.81	2,062,676.49 661,440.83
Net Profit from Liquor Sales *Excise Tax Total Revenue from	1,688,731,78 375,425.50	1,374,790.88	1,364,445.13	1,401,235.66 519,987.66
Liquor Department	2,064,157.28	1,803,715.18	1,843,446.93	1,921,223.32
LIQUOR LICENSE DEPARTMENT Surplus from 1939 Liquor Licenses Total Receipts Less Total Expense	247,300.00	277,750.00	299,990.00	660.00 505,150.00 505,810.00 24,647.55
Net Revenue	247,300.00	277,750.00	299,990.00	481,162.45
BEER DEPARTMENT Net Receipts - Jan.1, 19 thru Feb.28, 1937. Surplus from previous years	264,079.18 ear	5,402.23	4,120.29	3,158.04
Beer Licenses Beer Tax	57,270.00 228,305.08	289,360.00 238,570.08	287,035.00 243,113.44	447,045.00 249,332.43
Total Receipts Less Total Expense	549,654.26 17,830.12	533,332.31	534,268.73 38,110.69	699,535.47 36,142.25
Amount Available for Distribution **Less 1941 Beer and Liquo	531,824.14 r Licenses	499,120.29	496,158.04	663,393.22 356,200.00
TOTAL - ALL DEPARTMENTS	\$2,843,281.42	\$2,580,585.47	\$2,639,594.97	\$2,709,578.99

^{*}Note: Excise Tax: Figures for period, April 5, 1937 through February 25, 1939, were based on rate of 50% a gallon. Thereafter, by Act of Legislature, the Excise Tax was based on a rate of 8% on all sales.

 Beer Licenses
 \$157,700.00

 Liquor Licenses
 198,500.00

 \$356,200.00

^{**1941} License money collected and deposited with State Treasurer in 1940.



BEER DEPARTMENT - OPERATING STATEMENT

Years, 1939 and 1940

ioars,	1909 and 1940		
			Schedule 8
Receipts: 1939 Surplus - previous year\$4,120.29 *Beer Licenses 287,035.00 Beer Taxes 243,113.44		1940 \$ 3,158.04 447,045.00 249,332.43	
Gross Receipts	\$534,268.73		\$699,535.47
Expenses: Salaries-Office 15,526.67 Salaries-Inspectors 11,995.00 Travel Expense 9,152.87 Postage 527.00 Miscl. & General Exp. 752.11 Telephone & Telegraph 88.25 Industrial Accident Ins. 46.10 Depreciation 22.69		12,434.41 16,607.49 6,435.49 116.00 492.81 39.18 16.87	
Total Expense	38,110.69		36,142.25
Net Receipts for Distribution Less Distribution by State Treasurer	496,158.04 493,000.00		663,393.22 660,000.00
Net Surplus	3,158.04		3,393.22
BEER DEPART)	MENT BALANCE SHEET	2	
1939 Assets:		1940	
Cash-Beer Act Fund 3,086.51		3,338.56	

 Cash-Beer Act Fund
 3,086.51
 3,338.56

 Furniture and Fixtures
 19.27
 12.85

 Machinery and Appliances
 52.26
 41.81

Total Assets 3,158.04 3,393.22

Surplus and Liabilities:

3,158.04

**3,393.22

Surplus, December 31
**Surplus to be carried to 1941.

*The Beer Licenses figure for 1940 includes \$157,700.00 of 1941 License fees collected and deposited with the State Treasurer in 1940.



LIQUOR LICENSE DEPARTMENT

Year ending December 31, 1940

	Schedule 9
Receipts: Surplus from 1939 \$ 660.00 *Liquor Licenses 505,150.00	
Total	\$505,810.00
Expenses: Salaries-Office 5,397.45 Salaries-Inspectors 10,035.24 Travel Expense General Supplies & Expense Industrial Accident Insurance Postage	\$ 15,432.69 8,082.39 1,016.62 17.85 98.00
Total Expense	24,647.55
Net Receipts for Distribution Less Distribution by State Treasurer	481,162.45 465,615.00
Net Surplus	\$ <u>15,547.45</u>

LIQUOR LICENSE DEPARTMENT BALANCE SHEET

December 31, 1940

000-------

Liquor License Fund Account - State Treasurer

\$ 15,547.45

Surplus - December 31, 1940

15,547.45

*The Liquor License figure for 1940 includes \$198,500.00 of 1941 License fees collected and deposited with the State Treasurer in 1940.



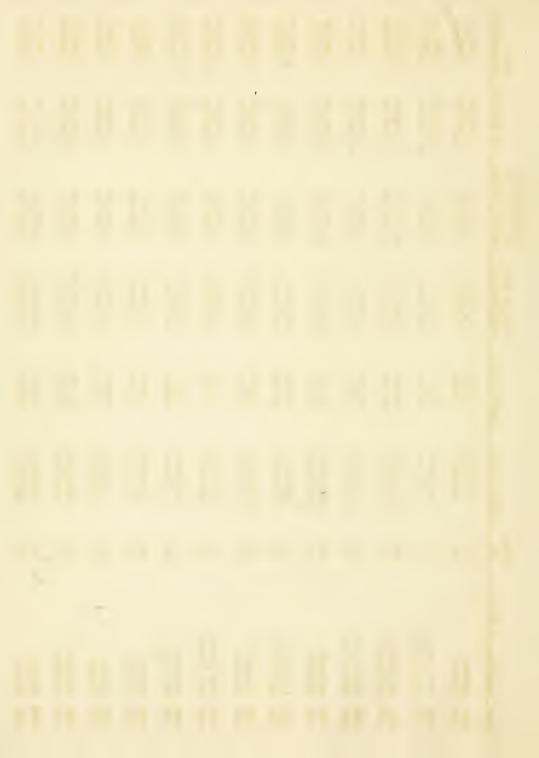
BOARD CONTROL Montana MONTANA LIQUOR Helena

CONDENSED - COMPARATIVE PROFIT and LOSS STATEMENT OF STATE LIQUOR STORES

1939 and 1940

Year	Year Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Wet Profit	Store Inventory
1939	Helena Helena	44	7,896.00	12.00	5,609.92	339.15 568.65	1,958.93	689.97 236.83
1939	Helena Helena	г.г	313,473.40	1,336.00	206,541.58 212,952.79	26,496.82 26,053.83	81,771.00	7,848.36
1939	Butte Butte	02 03	389,264.85 431,802.51	901.50	257,284.54 290,418.18	36,418.82 39,548.73	96,462.99 102,610.10	16,706.21 19,512.33
1939	Missoula Missoula	20 20	152,714.75 179,109.02	455.25 432.25	101,170.30	15,754.02 16,882.11	36,245.68 42,356.62	10,170.77
1939	Great Falls Great Falls	ਧਾ ਧਾ	189,121.20 214,911.09	966.00 940.25	124,630.21 144,888.77	19,580.99 20,991.08	45,876.00	12,123.29 14,241.99
1939	Billings Billings	ى	352,550.45 379,471.18	1,878.25	232,658.38 255,904.11	27,352.27 29,417.97	94,418.05 95,992.10	12,630.96 22,694.96
1939	Libby Libby	9 9	27,065.75 27,457.50	269.25 255.50	17,822.79 18,343.27	3,763.37 3,650.05	5,748.84 5,719.68	1,544.70
1939	Thompson Palls Thompson Falls	7	10,862.30	94.25	6,699.38	1,611.80	2,045.37	639.72
1939	Livingston Livingston	ထထ	93,083.60 97,409.78	574.00 520.75	61,100.69 65,433.05	11,197.44	21,359.47	4,919.33 5,927.97
1939	Bozeman Bozeman	66	92,277.75 104,152.61	794.50	60,816.37 70,044.98	9,392.67	22,863.21 25,017.93	3,661.06

Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 2 - Store Inventory
1939	Hysham Hysham	10	8,068.95 9,389.70	81.00	5,297.95	1,193.46	1,658.54	817.66
1939	Deer Lodge Deer Lodge	11	54,884.75 54,311.43	357.75	36,033.89	6,856.35	12,352.26 11,150.68	3,055.41
1939	Kalispell Kalispell	12	123,185.50 135,660.88	1,020.00	81,121.19 91,415.50	12,371.32 12,743.92	30,712.99 32,407.46	6,600.43
1939	Miles City Miles City	13	86,658.40	528.50 490.75	57,048.33 67,534.12	10,199.07	19,959.00	4,464.33
1939	Anaconda Anaconda	14	225,870.35 239,958.85	823.75 793.75	148,631.59 161,630.98	20,723.71 22,163.46	57,333.80 56,958.16	7,622.98
1939	Lewistown Lewistown	15 15	83,090.90	449.25	54,386.40 58,910.66	9,267.76	19,885.99	3,776.75
1939	Columbus Columbus	16 16	20,230.55	172.75	13,281.35	3,247.05	3,874.90	1,457.01
1939	Big Timber Big Timber	17	29,711.20 32,465.93	139.25	19,693.16 21,803.96	3,675.30	6,481.99	1,655.44
1939	Hamilton Hamilton	18 18	51,618.60 51,025.40	380.25	33,846.34	6,997.06	11,155.45	4,613.51
1939	Wibaux Wibaux	19	10,893.60	49.50	7,199.68	2,216.96	1,526.46	1,196.84
1939	Terry	02 02	9,013.90	108.75	5,907.59	1,310.46	1,904.60	1,507.91
1939	Glendlve Glendlve	22 22	56,045.90 60,412.20	261.75	37,136.79	6,454.70	12,716.16 13,659.53	3,651.21
1939	Walta Malta	22	49,542.40	308.25	32,565.84	6,297.42	10,987.39	2,126.70



Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Wet Profit	- 3 - Store Inventory
1939	Forsyth Forsyth	23	40,985.50 41,975.96	231.50 248.75	27,072.50 28,140.17	5,220.545,159.48	8,923.96	2,415.50
1939	Glasgow Glasgow	23 S 42 4	74,462.05	435.50	49,052.30	10,232.70	15,612.55 14,674.22	2,972.32
1939	Philipsburg Philipsburg	25	25,335.65 23,421.10	164.50	16,728.77	3,851.57	4,919.81	1,975.19
1939	Havre Havre	26	107,548.25	759.00	71,088.34	13,391.80 12,692.42	23,827.11 24,769.71	5,499.76 9,041.80
1939	Red Lodge Red Lodge	27	53,480.20 51,396.03	260.00	35,367.65 34,581.74	6,508.23 6,484.96	11,864.32	6,093.20
1939	Chinook Chinook	88 88 88	41,756.05	377.50	27,401.18 29,744.90	4,745.34	9,987.03	2,768.79
1939	Shelby Shelby	53	45,273.45	253.75 199.50	29,811.15 32,422.99	6,895.64	8,820.41	2,604.29
1939	Superior Superior	30	16,590.40	71.75 91.75	12,267.43	2,740.27 2,782.17	3,654.45	1,547.63 2,502.91
1939	Fort Benton Fort Benton	31	18,622.35 20,599.82	115.25	12,218.81 13,812.77	3,221.53	3,297.26	1,077.67
1939	Dillon Dillon	32	83,697.10 91,701.69	471.75	55,194.11 61,622.13	9,375.93	19,598.81	4,355.606,805.69
1939	Conrad	33	28,787.85	198.50	18,872.77	4,128.79	5,984.79	2,314.65 2,868.86
1939	Choteau Choteau	34	28,264.75	180.75	18,504.53	3,956.53	5,984.44 6,148.58	1,133.08
1939	Chester Chester	35	13,760.25	86.25 99.75	9,064.71	2,289.05	2,492.74	540.21 920.40



Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 4 - Store Inventory
1939	White Sulphur Springs White Sulphur Springs	36	21,077.55 23,102.89	99.50 106.75	13,865.61	3,129.68	4,181.76	1,247.70
1939	Hardin Hardin	37	57,379.55 63,631.30	435.00 438.50	31,732.43 42,877.48	6,216.27 6,504.97	13,865.85	3,636.01
1939	Harlowton Harlowton	38	28,786.40	205.00	18,902.32 20,744.81	3,939.79	6,149.29	2,081.93 2,182.58
1939	Winnett Winnett	39	7,878.30	44.50	5,220.69	1,175.25	1,526.86	728.90 841.21
1939	Broadus Broadus	40	11,178.45	77.75	7,344.18	1,655.31	2,256.71	1,001.62
1939	Ekalaka Ekalaka	41	10,055.85	89.75 95.50	6,709.99	1,737.55	1,698.06	472.84
1939	Baker Baker	42	18,697.00	155.50 166.25	12,337.73 14,408.68	3,405.73	3,109.04	1,478.74
1939	Stanford Stanford	43	9,198.90	69.25	5,985.99 6,759.41	2,008.85	1,273.31	607.46 976.62
1939	Roundup Roundup	44	38,228.35	254.25	25,135.75 25,863.78	5,072.51 5,019.81	8,274.348,066.11	2,438.07
1939	Cut Bank Cut Bank	4 5	80,491.25 87,524.48	416.75	52,937.72 58,757.08	8,723.598,833.64	19,246.69	4,208.37
1939	Jordan Jordan	46	12,311.70 12,073.12	102.25	8,066.87	1,777.95	2,569.13	873.74
1939	Circle Circle	47	12,412.40	65.50	8,240.20	2,117.66 2,304.15	2,120.04	1,097.22
1939	Ryegate Ryegate	48	5,959.25	60.00	3,910.61 5,616.16	924.97	1,181.17	747.45

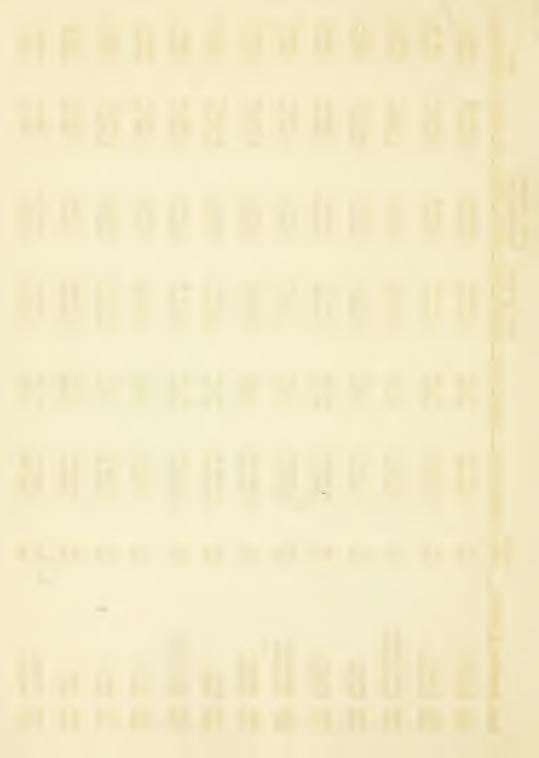




Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 6 - Store Inventory
1939	Belton Belton	62	12,427.30 14,461.15	110.75	8,202.69	1,864.28	2,471.08	1,523.78
1939	Belt Belt	63	16,107.75	112.50	10,558.59	2,674.84	2,986.82	1,113.80
1939	Whitefish Whitefish	64	39,397.75 42,249.87	256.25	25,919.77 28,264.71	4,766.72	8,967.51 9,432.80	2,733.38
1939 1940	Laurel Laurel	65	34,520.50	303.00	22,681.21 28,229.13	4,656.87	7,485.428,752.11	3,525.86
1939 1940	Martinsdale Martinsdale	99	8,711.20 5,303.11	45.00	5,734.40	1,347.73 821.69	1,674.07	836.81 802.60
1939 1940	Helmville Helmville	19 19	5,263.90	13.50	3,484.78	770.78	1,021.84	409.35
1939	Drummond Drummond	68	20,299.65 20,387.89	90.25 80.25	13,432.59	2,661.47	4,295.84	2,261.18
1939 1940	Eureka Eureka	69	11,429.65	110.00	7,478.67	1,710.02	2,350.96 2,713.58	610.93
1939	Troy Troy	70	16,667.30	124.75	10,984.67	2,280.27	3,527.11 3,983.12	778.12
1939	Wisdom Wisdom	11 11	7,846.05 9,195.95	46.00	5,164.52 6,092.17	1,173.56	1,553.97	618.66 971.92
1939	Three Forks Three Forks	72	14,284.65	97.50	9,392.86	2,089.57	2,899.72	697.03
1939	Columbia Falls Columbia Falls	73	9,457.85	95.50 86.25	6,260.91	1,401.55	1,890.89	923.03
1939	St. Ignatius St. Ignatius	74	13,541.60	74.00	8,875.66	1,958.86	2,781.08	628.09



	Innetion of Stone	Store	Limor sales	Permit Seles	Cost of Mer-	Total Expense Operating and Central Office	Net Profit	- 7 - Store Inventory
rear.	ייספערוסון סד פרסוב	.ON	ridgo roman					
1939	Bainville Bainville	75	8,331.30	39.25 40.25	5,463.72 6,144.33	1,260.38	1,646.45 1,656.67	1,320.15
1939	Belgrade Belgrade	76 76	11,444.30	71.25	7,449.29	2,010.96 1,934.61	2,055.30	721.35
1939	Twin Bridges Twin Bridges	77	12,458.40 11,282.62	43.00 54.50	8,194.45	1,794.66	2,512.29	550.54 812.35
1939	Valier Valier	78 78	16,414.70 17,069.25	85.50 82.25	10,794.15	2,418.46	3,287.59	736.33 673.93
1939	Cascade Cascade	79 79	9,554.15	65.50	6,247.57	1,406.54	1,965.54	696.86
1939	Sweetgrass Sweetgrass	80	10,927.50	27.50	7,153.94 5,547.57	1,621.17 1,226.90	2,179.89	1,189.56
1939	Augusta Augusta	81 81	12,620.30	49.25	8,286.378,947.21	1,887.13	2,496.05	1,474.75
1939	Lima Lima	288	12,445.95 15,269.61	95.75 95.50	8,288.39	1,822.24	2,431.07 3,024.20	1,576.75
1939	East Helena East Helena	83	19,216.35	110.75	12,612.48 16,808.96	3,715.13	2,999.49	1,905.97
1939	Arlee	84	5,734.90 6,718.92	35.75	3,751.98	899.19 987.15	1,119.48	362.37 673.94
1939	Darby Darby	85	16,589.10	83.75 80.50	10,973.38	2,471.92 2,416.78	3,227.55	1,225.91
1939	Pony Pony	87 87	4,924.50 5,094.25	20.50	3,219.28	713.96	1,011.76	286.46
1939	Ashland Ashland	88	2,889.40	33.50	1,894.81	434.18	596.41	493.84

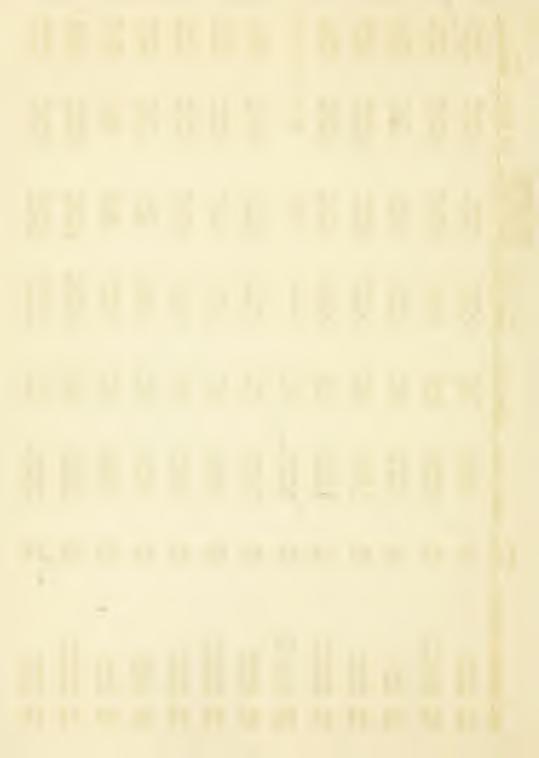


Voor	Touch tour of Chan	Store	I famou color	Dormit Coloc	Cost of Mer-	Total Expense Operating and	Not Dage 4	Store
1 cal	Pocacion of Score	. OA	ridani pares	reimit pares	cilatiuse pola	central office	Ner Froite	Inventory
1939	Culbertson	68	10,371.65	50.25	6,848.13	1,535.04	2,038.73	648.53
1940	Culbertson	68	9,152.69	52.75	6,121.34	1,329.66	1,754.44	844.14
1939	Medicine Lake	06	7,573.45	50.75	4,952.67	1,100.62	1,570.91	646.65
1940	Wedicine Lake	8	8,221.55	52.50	5,459.42	1,217.61	1,597.02	1,118.41
1939		91	24,365.30	54.50	15,954.93	3,528.95	4,935.92	1,242.70
1940	Fromberg	91	25,109.00	60.25	17,059.17	3,541.45	4,568.63	1,195.42
1939	Froid	86	6,313.00	49.25	4,141.35	891.89	1,329.03	324.21
1940	Froid	36	7,339.07	51.50	4,906.52	1,039.62	1,444.43	639,43
1939	Westby	93	5,903.95	17.75	3,849.36	906.37	1,165.97	421.84
1940	Westby	93	5,286.35	14.00	3,676.14	797.25	826.96	655.62
1939	Birney	94	5,042.65	30.00	3,337.00	743.54	992.11	571.45
1940	Birney	94	5,498.18	25.75	3,656.53	829.84	1,037.56	638.35
1939	Nashua	36	15,683.95	113.50	10,258.23	3,086.28	2,452.94	693.87
1940	Nashua	96	12,907.33	104.75	8,703.76	3,233.07	1,075.25	898.42
1939	Richey	96	6,230.75	27.50	4,092.23	903.64	1,262.38	403.25
1940	Richey	96	8,479.38	47.50	5,668.78	1,189.71	1,668.39	613.30
1939	Big Sandy	97	15,462.60	126.00	10,183.13	2,273.91	3,131.56	690.14
1940	Big Sandy	97	14,597.60	105.75	9,725.80	2,065.29	2,912.26	929.10
1939	Harlem	86	36,330.00	269,75	23,850.07	3,966.47	8,783.21	2,033.63
1940	Harlem	98	25,490.68	171.50	17,080.98	3,366.68	5,214.52	1,777.65
1939	Stockett	66	9,458.75	46.75	6,217.45	1,433.01	1,855.04	405.34
1940	Stockett	66	8,418.54	40.00	5,608.92	1,289.12	1,560.50	654.91
1939	Poplar	100	20,500.40	102.25	13,367.76	2,666.07	4,568.82	912.17
1840	ropiar	100	24,383.10	09.88	16,207.52	2,830.53	5,444.55	1,873.87
1939	Ronan	101	20,667.45	170.25	13,575.96	2,804.47	4,457.27	1,287.25
1940	Ronan	101	23,018.86	165.00	15,467.76	3,030.27	4,685.83	1,904.50



		40			None of Mon	Total Expense		- 6 -
Year	Location of Store	No.	Liquor Sales	Permit Sales	chandise Sold	Operating and Central Office	Net Profit	Store
1939	Temotial	301	2.855.40	19.50	1.877.25	454.17	543.48	566.02
1940	Ingomar	102	2,362.10	13.50	1,569.92	389.46	416.22	782.22
1939	Saco	103	11,160.50	85.50	7,356.70	2,245.49	1,663.81	1,189.21
1939	Whitehall	104	23,157.10	131.75	15,269.42	3,094.67	4,925.36	939.04
1940	Whitehall	104	25,233.28	124.75	16,945.96	3,173.52	5,238.55	1,329.81
1939		105	13,269.05	51.50	8,838.33	1,925.70	2,556.52	531.08
1940	Sheridan	105	14,277.15	49.00	9,596.26	2,041.51	2,688.38	773.39
1939	Antelope	106	5,628.45	25.50	3,673.50	848.88	1,131.57	548.63
1940	Antelope	106	4,804.65	41.50	5,185.84	10.161	920.226	465.65
1939	Dixon	107	3,450.70	40.75	2,255.55	541.42	694.48	80.87
1940	Dixon	107	3,938.95	32.50	2,622.67	603.42	745.36	293.92
1939	Plains	108	14,767.95	99.25	9,718.38	2,105.53	3,043.29	1,262.86
1340	Plains	108	13,362.73	99.75	8,947.14	1,877.42	2,637.92	1,611.13
1939	Galata	110	3,479.75	24.50	2,314.71	540.29	649.25	708.45
1940	Galata	110	2,739.55	82.00	1,826.82	358.34	536.39	756.29
1939	Kevin	111	5,781.45	41.25	3,820.73	870.88	1,131.09	925.62
1940	Kevin	111	5,559.14	43.50	3,703.62	842.92	1,056.10	819.03
1939	Lincoln	112	6,492.30	16.50	4,283.58	921.12	1,304.10	567.53
1940	Lincoln	112	6,270.51	19.00	4,203.47	883.27	1,202.77	645.67
1939	Dutton	113	6,139.70	65.50	4,022.87	938.40	1,243.93	580.81
1940	Dutton	113	6,153.55	57.25	4,093.65	940.56	1,176.59	528.50
1939	Stevensville	115	10,933.30	142.50	7,195.54	1,580.15	2,300.11	1,064.39
1940	Stevensville	115	11,765.99	138.75	7,881.86	1,699.61	2,323.27	1,406.48
1939	Butte	116	304,486.85	1,068.25	200,719.04	32,333.08	72,502.98	14,747.33
1940	Butte	116	355,308,99	1,028.50	239,128.94	35,583.19	81,625.36	19,028.91

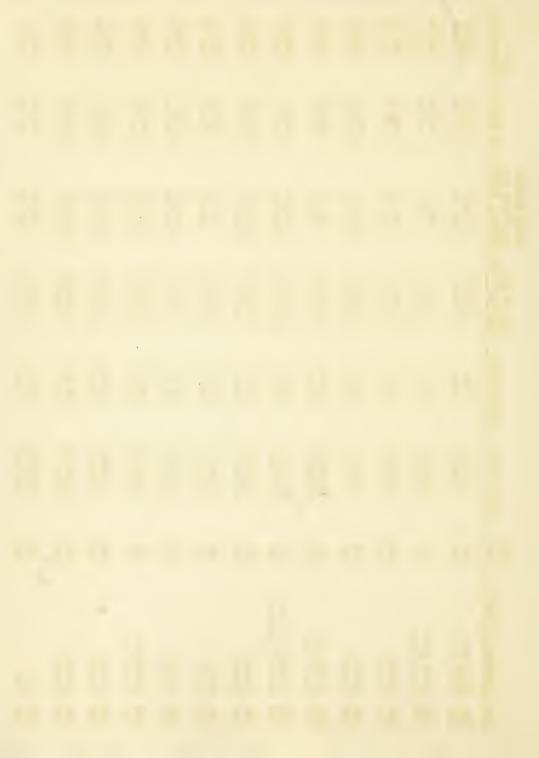
Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 10 - Store Inventory
1939	Wilsall Wilsall	117	5,916.80 6,059.60	47.00	3,884.24	902.77	1,176.79	355.57 639.07
1939	Ballantine Ballantine	118	10,125.10	104.00	6,650.46	1,532.75	2,045.89	702.35 859.89
1939	Ismay Ismay	119	1,995.60 2,165.65	28.25	1,301.67	319.11 339.62	403.07	129.61 206.94
1939	Fairview Fairview	120	8,739.25	47.00	5,718.53 6,964.79	1,343.99	1,723.73	719.33
1939	Manhattan Manhattan	121 121	7,791.85	67.75 55.25	5,121.93 5,932.58	1,137.74	1,599.93	806.67 797.62
1939	Seeley Lake Seeley Lake	122	4,549.35 Closed August	13.50 ust 17, 1939	3,068.53	702.56	791.76 C	791.76 Closed 8-17-39
1939	Hingham Hingham	123 123	10,715.90	46.75 49.25	7,037.30 6,874.01	1,607.39	2,117.96	839.29
1939	Geraldine Geraldine	125 125	8,266.00 6,720.95	47.75 45.50	5,437.01 4,478.63	1,212.72	1,664.02	669.78 891.30
1939	Sunburst Sunburst	126 126	6,961.95 7,108.92	53.00 40.75	4,555.77	1,083.64	1,375.54	672.56 638.22
1939	Oilmont Oilmont	127	4,854.75 6,411.60	24.75	3,192.80	733.44 935.02	953.26	873.33 960.17
1939	Noxon Noxon	129	2,205.90	24.00	1,448.49	323.31 357.61	458.10	242.22
1939	Fairfield Fairfield	130	11,659.90	50.75 52.50	7,635.55	1,702.81	2,372.29	624.82 1,087.66
1939	Dupuyer Dupuyer	131	11,461.45	55.50 52.75	7,510.63	1,681.20	2,325.12	763.65 1,108.84



Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 11 - Store Inventory
1939	Dodson Dodson	132 132	8,075.20 8,587.80	81.00 61.75	5,269.98	1,163.18 1,254.28	1,723.04	1,447.02
1939	Pendroy Pendroy	134	5,385.15	19.25	3,515.81	633.30 823.55	1,055.29	437.35
1939	Denton Denton	135 135	5,807.55	46.00	3,775.95	841.83 934.34	1,235.77	684.21 839.16
1939	Melstone Welstone	136 136	7,980.40 6,019.46	32.75 27.25	5,237.90	1,156.48	1,618.77	624.62 921.30
1939	Walkerville Walkerville	137	46,458.00 50,801.06	57.00 61.50	30,808.69	4,528.96 4,738.33	11,177.35	2,480.16
1939	Alberton Alberton	138	5,177.80 5,473.12	20.00	3,417.38	785.06 834.68	995.36	654.99
1939	Glacier Park Glacier Park	139	27,262.30 Closed December	131.50 nber 30, 1939	17,847.32	4,148.55	5,397.93	1,820.28
1939	Great Falls Great Falls	140	256,126.10 278,307.78	1,150.25	168,391.43 187,703.19	23,277.99 24,211.51	65,606.93 67,609.58	19,873.57 22,024.52
1939	Many Glaciers Many Glaciers	141	4,445.45	36.00	2,971.85 3,788.46	652.64 818.46	856.96 Cl	Closed - Sept. Closed - Sept.
1939	Decker Decker	142	2,720.95	15.50	1,782.38	427.80 644.48	526.27 790.17	648.46 566.65
1939	Emigrant Emigrant	143	1,743.85	18.50	1,144.92	277.56 316.26	339.87	201.97 295.45
1939	Basin Basin	144	15,067.45	35.50	9,984.15	2,044.56	3,074.24	2,303.53 1,512.72
1939	Galen Galen	145	10,556.50	46.00	6,945.10	1,397.06	2,260.34	763.21 666.79



Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Mer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 12 - Store Inventory
1939	Cooke City Cooke City	146 146	6,909.35	51.00	4,539.28	1,017.65	1,403.42	735.06
1939	Grass Range Grass Range	147	2,072.75	22.25	1,344.61	322.41 493.58	427.98	367.55
1939	Laurin Laurin	148	6,541.40 7,308.15	35.25 41.50	4,297.79	998.31 1,084.40	1,880.55	359.41
1939	Norris Norris	149	8,816.40 9,464.49	34.75 33.25	5,790.15 6,360.38	1,281.37	1,779.63	460.39
1939	Judith Gap Judith Gap	150	3,293.50	15.50	2,139.45	481.03	688.52	384.67
1939	Gallatin Gateway Gallatin Gateway	151 151	15,478.90 15,853.67	31.50	10,170.48	2,305.27	3,034.65	1,529.50
1939	Ophiem Ophiem	152	10,034.30	54.25 48.50	6,514.68 7,047.14	1,501.69	2,072.18	1,623.61
1939	Brady Brady	153 153	4,918.10	33.00	3,213.97	747.81 624.09	989.32 744.69	550.76 545.02
1939	Neihart Neihart	154	8,458.20	41.00	5,571.68 8,014.86	1,238.65	1,688.87	456.40 558.07
1939	Flaxville Flaxville	155 155	6,902.15	93.50 62.50	4,509.75	1,016.67	1,459.23	879.35
1939	Geyser Geyser	156	7,503.508,330.55	17.50	4,898.01 5,535.61	1,128.76	1,494.23	364.77
1939	Turner Turner	157	6,805.80	35.50	4,468.94	1,022.53	1,349.83	517.65
1939	Roy Roy	158	2,190.75	10.50	1,428.97	329.61 469.52	442.67	332.18



Year	Location of Store	Store No.	Liquor Sales	Permit Sales	Cost of Wer- chandise Sold	Total Expense Operating and Central Office	Net Profit	- 13 - Store Inventory
1939	Alzada Alzada	159 159	4,505.05	10.25	2,964.55	629.51 938.32	921.24	831.04 983.81
1939	Winifred Winifred	160	4,531.40 3,741.10	22.50	2,975.45	679.58 546.08	898.87	491.09
1939 1940	Hobson Hobson	161 161	7,556.70	64.00 55.25	4,923.77	1,261.93	1,435.00	513.84 556.71
1939	Bridger Bridger	162	13,124.90	103.50 91.25	8,654.39 8,815.01	1,922.51	2,651.50 2,610.91	1,410.36
1939	Grant	163	2,395.49	21.00	1,569.89	386.43 405.80	460.17	181.63
1939	Charlo Charlo	164	3,596.45	50.25 41.75	2,352.14 3,119.91	548.70 717.84	745.86	265.51 506.70
1939	H1ghwood H1ghwood	166	3,591.30	16.50	2,344.55	563.43 612.40	699.82	317.73
1939	Absarokee Absarokee	167	14,127.60	20.50	9,396.79	2,103.90	2,647.41	1,245.62
1939	Essex	168	5,202.90	32.00 44.25	3,413.18	803.29	1,018.43	226.27 930.63
1939	Wheeler	169	55,995.30 22,108.75	423.75 252.75	36,806.49 14,685.16	8,092.326,549.39	11,520.24	2,468.96
1939	Butte Butte	170	123,040.15 141,697.93	411.00	81,205.37	9,168.86 11,269.71	33,076.92 35,827.00	5,993.21 6,597.27
1939	Missoula Missoula	171	146,977.15 147,759.26	1,258.75	96,995.35 99,179.76	14,641.74 14,673.91	36,598.81 35,144.09	7,979.28
1939	Victor Victor	172 172	12,272,25 12,655,79	35.75	8,084.93	1,766.17	2,456.90	1,307.02



- 14 - Store Inventory	1,726.57	361.82	196.36 Closed 8-10-39	164.67	972.71 930.66	366.13	\$326,842.71		\$414,779.30
e Net Profit	1,748.00	789.84	196.36 CI	640.90	1,080.98	149.02	\$1,286,524.86 77,920.27	\$1,364,445.13	\$1,309,121.57 92,114.09 \$1,401,235.66
Total Expense Operating and Central Office	1,328.79	572.52 924.26	207.85	454.90 499.85	713.50	31.81	\$642,076.81 \$		\$661,440.83
Cost of Mer- chandise Sold	5,876.51	2,512.24	833.29	2,021.70	3,349.66	325.77	\$3,663,602.06		\$3,980,081.37
Permit Sales	33.50 24.50	24.25 28.25	1,231.00 6.50 Closed August 10, 1939	34.75 21.50	17.25 34.75	6.25	\$30,169.00		\$28,231.00
Liquor Sales	8,919.80	3,850.35	1,231.00 Closed Aug	3,082.75	5,126.89 7,619.02	500.35	\$5,562,034.73		\$5,922,412.77
Store No.	173 173	174	177	178	179	180	and Other Income		and Other Income
Year Location of Store	Landusky Landusky	Custer Custer	Tongue River Tongue River	Trout Creek Trout Creek	Big Fork Big Fork	Hinsdale Hinsdale	Total Discount Barned and		Total Discount Barned and
Year	1939	1939	1939	1939	1939	1939	1939		1940

est.

						Sch	edule 11
Classification Gal.	dal.	S I Quart	ZES Fifth	Pint	 ½Pint	Total Cases	Percent
Whiskey Straight Bourbon Rye		77,873 73,122 4,751		44,562 41,256 3,306	21,657 21,592 65	144,092 135,970 8,122	46.47
Whiskey Old & Bonded American-Bourbon Rye Canadian-Bourbon Rye		10,229 8,363 675 335 856	47	4,225 3,132 434 293 366	370 292 34 43 1	14,871 11,787 1,143 671 1,270	4.80
Total Straight & Old		88,102	47	48,787	22,027	158,963	51.27
Whiskey - Bourbon		3,642		3,957	654	8,253	2.66
Total Unblended		91,744	47	52,744	22,681	167,216	53.93
Blends Straight Bbn. Spirit Blends	427	2,802	109	1,700	534 4,040	5,036 38,282	12.35
Total Blended	427	25,051	109	13,157	4,574	43,318	13.97
Scotch Domestic Imported	701	20,001	7,979 844 7,135			7,979 844 7,135	2.58
Irish - Imported			97			97	.03
111011 125							
TOTAL WHISKEY	427	116,795	8,232	65,901	27,255	218,610	70.51
Gin - Domestic	25	12,183	3,093	3,164	341	18,806	6.07
Gin Specialties		1,126	154	676		1,956	. 62
Brandy Domestic Imported		105 105	2,862 2,317 545	1,154 1,145 9	247 244 3	4,368 3,811 557	1.41
Rum Domest1c Imported	***		4,227 3,201 1,026			4,227 3,201 1,026	1.36
Cordials & Liqueurs Domestic Imported		107 107	450 332 118	597 57 540	12	1,166 496 670	.38
Cocktails			209			209	.07
TOTAL SPIRITS	452	130,316	19,227	71,492	27,855	249.342	80.42
Wines Domestic Imported Vermouth	31,810 31,810	20,977 20,977	7,516 6,774 199 543	86 45 41	6 3 3	60,395	19.48
Miscellaneous				261	47	308	.10
TOTAL SALES - CASES YEAR - 1940	32,262	151,293	26,743	71,839	27,908	310.045	100.00



MONTANA LIQUOR CONTROL BOARD HELENA, MONTANA

I. J. R. Miller. Chief Accountant of the Montana Liquor Control Board, do hereby certify that the foregoing balance sheet and related statements reflect the true financial condition of the operations of the Montana Liquor Control Board, as compiled from its books of records and accounts, covering that period from January 1, 1939 to December 31, 1940, inclusive.

I further certify that all collected funds have been properly accounted for, to the best of my knowledge and belief.

Chief Accountant

Subscribed and sworn to before me this 20th day of January, 1941, at Helena, Montana.

no, Truce

Notary Public in and for the State of Montana, residing at Billings, Montana. My commission expires December 10,

1943.

NOTARIAL SEAL



BEVERAGE CONTROL PROBLEMS

* * * * * *

Since Repeal of the Eighteenth Amendment forty-five (45) states have set up varied types of liquor control in an attempt to determine the method best adapted to each particular state.

These types of control may be divided into two classes: monopoly or state-store systems which prevail in seventeen (17) states, and a liquor licensing system in the remaining twenty-eight (28) states. Most of the states, finding their earlier endeavours not entirely satisfactory have continued to change or amend parts of their existing statutes.

The licensing system of control generally operates through an administrative agency, and the many questions that arise and that must be acted upon by these agencies may be divided into two broad catagories: first, questions concerning delegation of power; second, exercise of powers delegated.

Questions concerning delegation of power: One of the most common attacks made upon the liquor licensing systems is that upon the validity of the transference of power from the legislature to the licensing authority. Most of the states having a licensing system have placed the dominant control of the liquor traffic under existing state fiscal agencies or under specially appointed state liquor control officers or boards. In general, the power vested in these agencies by the legislatures may be divided into two parts: (1) the power to issue, deny or revoke licenses and, (2) the power to make such rules and regulations as may be deemed necessary for the efficient administration of the state control statute.

Seventeen (17) states use the public monopoly for retail sale of distilled spirits. In seven (7) of the license states control is centralized in the state government. In New York and Texas the state agency is advised by local authorities but the power of decision is reserved to the state. In all of the monopoly states, except North Carolina, the operation of the monopoly is a state responsibility. In North Carolina, sale is permitted in those counties adopting the state store system by referendum. The county operates the liquor stores. Wisconsin and Minnesota authorize municipalities to operate local package stores. The Delaware Liquor Commission is authorized to operate a monopoly of retail sale of distilled spirits or to license private package stores. The latter method has been followed. In Wyoming, the monopoly applies to wholesale rather than retail business.

The monopoly method. From the standpoint of regulatory method the most significant development in post-Repeal liquor control was the establishment in seventeen (17) states of some form of public monopoly of the sale of distilled spirits. These states constitute 36.9 of the number of wet states, 28.9 of the buying income, and 29.6 of the United States population.

From the administrative standpoint, the monopoly method calls for a unique combination of operating activities. The proprietary function requires all of the mechanism of large scale merchandizing but simplified considerably because sales promotion is neither necessary or socially desirable, the products sold are standardized and do not require diversified handling, and the strategy of customer appeal in store premises and equipment is unnecessary. Nevertheless,



there still remain the important responsibilities of large scale stock purchasing, inventory and sales control, personnel supervision and financial management. These requirements are unknown to the licensing method.

The span of proprietory, regulatory and enforcement activity is coordinated by personnel management, fiscal supervision, the administration of properties and equipment, and special treatment of legal questions. In brief, an adequate monopoly system calls for a well-developed administrative organization in which the operations of business management, rule-making and administrative adjudication are all-important. The breadth of these responsibilities has some tendency toward a division of internal operations making coordination difficult and complicating the task of executive direction.

In brief, the monopoly method of liquor sale accomplishes its regulatory purposes by competition with illegal beverages and except in one instance, Iowa, attempts no direct restraint upon the individual purchaser not commonly found in the license states. The purpose of the monopoly is achieved if purchases are confined to legal channels which assure quality and fair price to the buyer and a reasonable profit from the sale to the state. Control that can be clumsy and difficult when attempted through regulatory action is relatively simple when effected through the monopoly system. Manufacturers, importers or distributors who commit acts of dubious propriety can simply be excluded from doing business with the monopoly.

Elaborate and systematic internal controls of inventory, stock movement and sales volume permit precise measurement of sales trends, stock requirements and customer demand. Most of this internal routine is geared to business machine operations. The atmosphere of the state store, moreover, is carefully arranged to avoid the stimulation of customer demand. No brands are recommended, no price wars occur, and there is never the problem of "loss leaders", inferior products or special sales. Suffice it to point out that a very substantial amount of business is done by the monopoly states - in excess of \$270,000,000 in 1939; generally speaking these beverages were marketed with a minimum of public scandal and complaint; and the monopoly method appears to have reduced the number of local areas going "bone-dry". Presumptively this is a good record- and a particularly laudable one when it is considered that the state store system was the first large scale venture in proprietory control by American states.

Conclusion

The broad perspective of liquor control activities by the various states shows no dominating pattern. On the contrary the observer sees, on the surface, a resemblance of many different regulatory devices, administrative institutions and control procedures. This infinite variety has not come by accident nor yet by express design. It is rather the consequence of scores of influences and pressures, some clear and obvious but others subtle and intangible.

There is no easy, simple formula for the evaluation of state liquor control, for there is no magic in any particular method for effecting public policy. No objective test is available unless it is one that estimates the degree to which the community standards are effectively, and efficiently, expressed through administrative forms. This is at best a test of experience that can be applied only over a long period of time and with a sensitive appreciation of the environment in which control efforts are applied.



There is no other field of public action in which regulatory activity is so comprehensive, so extreme and yet so diversified. Within its bounds the states may indeed develop and refine regulatory techniques that will find significant application in other fields of public control.

Within the general patterns of state regulation there exists the widest range of individual differences in method and emphasis. Perhaps the most significant feature, common to most of the varying systems, is that few are based upon rigid statutory provisions. For the most part the statutory rule is stated in general terms and leaves to administrative discretion the intricate task of fitting detailed restrictions to the practices of the regulated industry. The seventeen (17) monopoly states are Alabama, Idaho, Iowa, Maine, Michigan, Montana, New Hampshire, North Carolina, Ohio, Oregon, Pennsylvania, Utah, Vermont, Virginia, Washington, West Virginia and Wyoming. This more flexible method of regulation may in the long run produce a better stabilized and on the whole more effective public control.

The following subjects represent problems that have arisen in the course of the business during the past several years and are herewith presented to the members of the Legislature for earnest consideration and such action as may be deemed advisable.

Relief to Licensees: From time to time complaints are made that too many retail licenses are being issued in certain cities. The Legislature may wish to consider the feasibility of limiting the number of licenses in proportion to the population, and deny issuance of retail licenses to a purely residential district where a protest is made by a specified number of persons who reside within a specified distance.

The matter of discounts has been a problem before the Board for some time and it was found advisable to grant a discount of five percent (5%) to qualified purchasers on sales amounting to \$100.00 or more.

<u>Warehouse Receipts</u>: The sale of warehouse receipts in this state is a matter of grave concern. It is suggested that the Legislature make a thorough investigation of this matter.

Tied Houses: It is suggested that Section 2815.51 of the Revised Codes of Montana 1935, be amended to provide a penalty sufficiently severe to prevent the operation of whiskey or beer "tied houses".

Closing Hours: Under the present law there is no provision for the closing hours for the sale of beer at retail, and it is suggested that Section 12, Chapter 84, 1937 Session Laws, as amended by the Laws of 1939, be amended so as to restrict the hours of sale of beer at retail the same as liquor. It is suggested that this section be amended to read "No liquor or BEER shall be sold, offered for sale or given away upon any premises licensed to sell liquor or beer during the following hours,....."

It is also suggested that the matter of closing hours for retail beer and liquor licensees be left to the discretion of the local authorities in each city or county; such regulations not to conflict with the present Sunday and election day closing law.



Section 13 of the Montana Liquor Act, Session Laws of 1939, provides

that:

"No license shall be granted for any premises which shall be on the same street or avenue and within six hundred feet of a building occupied exclusively as a church, synagogue or other place of worship, or school, etc."

The evident intent of the Legislature was to prohibit saloons within six-hundred feet of any such church, synagogue or school, but the phrase "which shall be on the same street or avenue" makes the statute ambiguous and indefinite in its meaning. If it is the purpose of the Legislature to prohibit saloons within six-hundred feet of any church, snyagogue or school, etc., the phrase, "which shall be on the same street or avenue" should be eliminated, and said Section 13, should be made to read:

"No license shall be granted for any premises within six-hundred feet of a building occupied exclusively as a church, synagogue or other place of worship, or school, etc."

This would clear the statute of any ambiguity and leave no doubt as to the intent of the Legislature.

The term "PREMISES" as used in the Liquor Laws of the State should be definitely defined.

The term "PREMISES" has many and various meanings depending upon the way in which it is ued. Section 8 of the Liquor Act, 1939 Session Laws, provides, among other things that:

"Every license shall....., and all licenses are applicable only to the "PREMISES" in respect to which they are issued."

The question has arisen on several occasions whether the term "PREMISES" as herein used, means the entire building in which a saloon is situated, or whether it means only the room or store where the business is conducted. It is claimed, that under this statute, a person may conduct two (2) or more separate and in dependent places of business, with separate bars, separate furniture and equipment and stock, under the same license and same ownership, so long as both rooms are under the same roof.

We have no Court decisions in Montana to guide us in this matter, and there are but few decisions anywhere that touch this question.

The Supreme Court of New York recently held that the term "PREMISES" used in statutes governing licenses to sell liquor at retail for consumption off the premises, means "a store" and not "a building."

It would simplify the administration of the Liquor Laws if the Legislature would define the term "PREMISES" in accordance with the decision of the New York Supreme Court, namely, that the term "PREMISES", as used in the Montana State Liquor Act, means "the room or store in which the business is conducted and not the "Building".

We trust that the Legislature will give this subject serious consideration.



The term "VILLAGE" as used in Section 4, Montana Liquor Act, Session Laws of 1939, needs clarification and defining.

The term "VILLAGE" is very indefinite, as herein used, and we have no statutes in the Montana Codes which define a "VILLAGE". It would greatly facilitate the administration of the law and obviate troublesome and expensive litigation if the Legislature would clearly define this term.

We believe this is worthy of consideration by the law-makers.

<u>Present System:</u> With the foregoing exceptions, we feel that the State Liquor Control Act and the Montana Beer Act are working satisfactorily.

Federal Taxes: On July 1, 1940, the federal government imposed a National Defense Tax on distilled spirits of seventy-five cents (75¢) per proof gallon, which new tax increased the existing tax to \$3.00 per proof gallon, or \$9.00 per case, as compared to \$6.75 per case prior to July 1, 1940.

The Montana Liquor Control Board was compelled to pay this additional tax which amounted to \$82,284.04 on the stock on hand. This tax was rightly charged against the merchandise account, and shows a greatly increased inventory in dollars and cents, on the same number of cases shown on inventory a year ago.

The government also requires, in addition to this proof gallon tax, that we have a retail tax stamp for every state liquor store and also sufficient wholesale tax stamps to handle the retail business. Prior to July 1, 1940, the retail tax stamps were \$25.00 each and the wholesale tax stamps were \$100.00 each. Beginning July 1, 1940, we are now required to pay \$27.50 for each retail tax stamp and \$110.00 for each wholesale stamp. In 1939, we paid \$5,950 for these one-hundred seventy (170) retail and seventeen (17) wholesale tax stamps and in 1940, we paid \$6,691.67 for one-hundred sixty-eight (168) retail and nineteen (19) wholesale tax stamps, making a total of \$12,641.67 paid for these stamps in the past two years. Adding to this the new Defense Tax of \$82,284.04, we have paid the federal government a total of \$94,925.71 in taxes for 1939 and 1940.

It is necessary for us to have these wholesale stamps located in state stores at points available to retail dealers, as all sales made to a retail licensee must be approved by a state store vendor having a wholesale stamp.

Survey: During the past few months, a survey was conducted among seven hundred (700) of the retail liquor licensees and their opinion was asked on the following subjects: Do you favor legalized gambling, lower license fees, wholesale discount, limit of licenses in city or town, transfer of liquor or beer licenses, local option, present closing hours; have you received full cooperation and assistance from the liquor and beer administration; are you satisfied with the present system? The tabulation of this survey has just been completed and the information is available at the central office to anyone who is interested in same.



DISCARDED

MAY 26 1969

MAY 26 1969

IMPURE OF THE OWN A THE

